

# Shop York 2025

## **Guidance for Participating Businesses**

Thank you for your interest in Shop York, a month-long celebration of York's vibrant high streets and retail businesses. Your involvement is crucial to the success of this event.

### What is Shop York 2025?

Shop York is a collaborative project between York BID and Indie York. The project is designed to boost footfall and sales for York retailers, using a sticker card system to incentivise residents to explore our city's diverse retail offerings throughout February.

### How Does It Work?

- Customers collect a sticker card or 'Passport' from Visit York or a participating business
- Customers who spend £5 or more will receive one sticker on their card
- If customers collect five stickers from five different retailers, they will be eligible to enter a prize draw, with a top prize of a £500 York Gift Card!
- All participating businesses will have a business profile on the Shop York website, and we plan to run an extensive marketing campaign to promote everyone taking part
- Retailers must be a member of York BID or Indie York to take part. Not a member? Don't worry! Contact us to find out about your membership options

# How to Participate:

- 1. Sign up by completing **THIS SURVEY** by **Monday 2<sup>nd</sup> December**.
- 2. All participating businesses will receive a supply of Shop York Passports and stickers to distribute to customers, as well as a window sticker, leaflets and social media assets
- 3. When a customer spends £5 or more, add a sticker to their passport. <u>Customers can</u> only receive 1 sticker per transaction and must collect five stickers from five different retailers to enter the prize draw.
- 4. This is a brand-new event for 2025 and we need your support to make it a success. Help us to shout about the event on social media, in-store, and any other marketing channels to promote the event and your participation.

# Dates for your Diary

\*Please note, some dates are subject to change. Participants will be notified as soon as possible of any changes.

Submission deadline for participating businesses: Monday 2<sup>nd</sup> December



### Website launch: Monday 20th January 2025

### Event Dates: 1st-28th February 2025

## Submission deadline for completed Shop York Passports: Monday 10th March 2025

#### **Tips for Success:**

Although not a requirement, we strongly encourage all participating businesses to run a promotional offer during the event to encourage customer participation. This could be a £5 offer, a percentage off, a free gift, or something else!

Help us to spread the word by using social media to share updates and engage with your customers.

Collaborate with your neighbours – York is packed with a variety of different retail businesses. Work with your fellow retailers to run a joint promotion or trail to attract footfall to your street/area.

Track Your Success – Help us to monitor the impact of the event by keeping track of how many passports and stickers you give out and completing the post-event survey. This will help us to generate support for the event and bring it back in future.

#### **Questions?**

If you have any questions or require further assistance, please contact <u>Rachel.Bean@theyorkbid.com</u> or call 01904 809970.

We look forward to working with you to make this event a huge success for York's retailers!